

DATE: September 21, 2004

TO: Municipal Clerk

FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4343



THRU: Aurora Wells  
Interim Bid Clerk ext. 4038

Pease place the following item on the **CONSENT** agenda for the Council Meeting of **SEPTEMBER 28, 2004.**

Item should read as follows:

Request that the Director of Purchasing be authorized to exercise the City's Option "A" to purchase additional quantities pursuant to the terms of Contract No. 2004-194 for two 25-Yard Roll Off Trucks from Southwest Sterling Inc., El Paso Texas.

Department:	Solid Waste Management
Funds Available:	34340200-508029-40415-PMB0005003
Funding Source:	FY2004 Solid Waste Management Revenue Bonds
Item:	1 - 25 Yard Roll Off Trucks (2 Each) @ \$103,062.00
Award Amount:	\$206,124.00
District(s):	All

Contact person: Alfonso Guerrero, Interim Procurement Analyst at 541-4654.

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AGENDA FOR: **SEPTEMBER 28, 2004**

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# Agenda Item Form

Agenda Date: 9/28/2004

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson / Alfonso Guerrero Jr.(ext.4654)

## Type of Agenda Item:

- |                                                                      |                                                   |                                                    |
|----------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------|
| <input type="checkbox"/> Resolution                                  | <input type="checkbox"/> Staffing Table Changes   | <input type="checkbox"/> Board Appointments        |
| <input type="checkbox"/> Tax Installment Agreements                  | <input type="checkbox"/> Tax Refunds              | <input type="checkbox"/> Donations                 |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer          | <input type="checkbox"/> Item Placed by Citizen    |
| <input type="checkbox"/> Application for Facility Use                | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements                       | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application         |
| <input type="checkbox"/> Other _____                                 |                                                   |                                                    |

## Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: \_\_\_\_\_ Months)
- ☒ Other Source: FY2004 Solid Waste Revenue Bonds - Captial Acquisition

## Legal:

- ☒ Legal Review Required      Attorney Assigned (please scroll down): None      ☐ Approved      ☐ Denied

Timeline Priority: ☒ High      ☐ Medium      ☐ Low      # of days: \_\_\_\_\_

## Why is this item necessary:

To purchase additional quantities of 25 Yard Roll Off Trucks. Two additional trucks are necessary to keep daily operations running effectively and efficiently.

## Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Purchase Price of the additional units are \$206,124.00. Approved by a Solid Waste Legislative Review Committee on Friday September 17, 2004. As part of the meeting a revised capital list for SWMD was approved. The trucks are needed for daily landfill operations to provide the citizens of El Paso with the best public services possible.

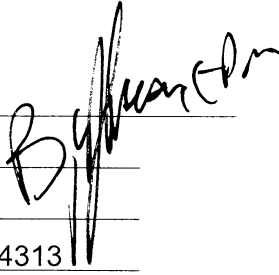
## Statutory or Citizen Concerns:

None foreseen

## Departmental Concerns:

None

DATE: September 21, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing - X4313



Please place the following item on the **CONSENT** agenda for the Council Meeting of Tuesday **September 28, 2004**.

Item should read as follows:

Request that the Director of Purchasing be authorized to exercise the City's Option "A" to purchase additional quantities pursuant to the terms of Contract No. 2004-194 for additional 25-Yard Roll Off Trucks from Southwest Sterling Inc., El Paso Texas.

Department:	<u>Solid Waste Management</u>
Funds Available:	<u>34340200-508029-40415-PMB0005003</u>
Funding Source:	<u>FY2004 Solid Waste Management Revenue Bonds</u>
Item:	<u>1 - 25 Yard Roll Off Truck (2 Each)</u>
	<u>@ \$103,062.00 each</u>
Award Amount:	<u>\$206,124.00</u>
District(s):	<u>All</u>

Date: Monday, September 20, 2004

To: Wardy, Joe; Council

From: Byron Johnson

Cc: Martinez, Jim A.; Chapman, William A.; Smyth, Ellen A.; Belles, Jeffrey A.

Subject: Subject: Solid Waste Legislative Review.

A meeting was held of the Solid Waste Legislative Review Committee on Friday. As part of the meeting a revised capital list for SWMD was approved. Purchasing is changing item number 23 (page 9) which is exercising the option for roll off trucks and increasing the quantity from 1 to 2. This will allow the unit to be purchased now instead of going forward again with a 2nd approval of an option to purchase.

If you want a copy of the revised capital list be contact Ellen Smyth. If you have any questions on the agenda item please contact myself, Ellen or Jeff Belles.

Thank you  
Byron Johnson

# Memo

To: Jeff Belles, Director of Fleet Services Department

From: Alfonso Guerrero Jr., Procurement Analyst *AG*

Date: July 8, 2004

Re: Solicitation 2004-194 – 25 Yard Roll Off Truck – Solid Waste  
Management & Street Department

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Attached are the Bid Tabulation and the offers received. These offers expire September 29, 2004 therefore award recommendation must be received in this office no later than August 27, 2004 [30 days prior to expiration].

Please review the offers to determine whether they meet specifications and send me a memorandum with your recommendation[s] for award, e-mail is acceptable.

Please return the copies of the bids along with your recommendation. The memorandum must include the Requisition number for the unit being purchased, and identification of the funding source [General, Revenue Account, State or Federal Grants, etc.]. For contracts, covering annual requirements for goods or services, please include an estimated annual expenditure for the item(s). For all contracts, please identify the benefiting Districts or indicate "City wide". The award recommendation cannot be presented to City Council until a requisition has been posted.

We have been reminded by the City Attorney's Office, that no one from the ordering Department, or from Purchasing should discuss the award recommendation with any party, including the potential contractor, except other City employees involved in the project, until after the actual award recommendation has been placed on the published City Council Agenda. All questions concerning the award should be referred to the Purchasing Department.

We need the identification of the funding source [General, Revenue Account, Grant, etc.]. Additionally, please identify the benefiting Districts or indicate "ALL".

Reason for award, e.g., low offeror meeting specifications, best value, etc. Justification is required if recommending other than low bid, such as best value. Use other side if necessary.

Please provide the following information with your recommendation:

Requisition Number:

STREETS 2004008487 SW 2004008495

Recommended bidder(s):

SOUTHWEST STERNER

Recommended Item(s):

ITEM 1, 3 EACH

Recommended Option(s):

3 EACH OPTION 01, 08, 010

Dept. ID/Account:

04200401/29203

34390200/4041

If applicable, Project Code:

PMB0005803

Funding Source:

200460 BONDS

2004 SW REVENUE BONDS

If applicable, Fiscal Year:

2007

Expenditure:

STREETS \$103,062

SW \$206,127

District(s):

ALL

Concur:

Jeff Belles

Date:

8/9/04

If you have any questions in this matter please contact me at 5414654.

Thank you.

Award one additional truck  
for Solid Waste. Same funding  
for SW. Total of three for SW

Jeff Belles  
8/18/04

**MOTION**  
**AUGUST 31, 2004**

Motion made by Representative Cobos, seconded by Representative Cushing and unanimously carried to award Bid No. 2004-194 25-Yard Roll Off Trucks

Award to:	Southwest Sterling Inc.
	El Paso, Texas
Item (s):	Item: 1-25 Yard Roll Off Trucks
	Item: 1 Unit Price (\$100,832.00) 3 ea. \$302,496.00
	Option: O-1 Unit Price (\$2,130.00) 3 ea. \$ 6,390.00
	Option: O-8 (No Charge) \$ 0.00
	Option: O-10 Unit Price (\$100.00) 3 ea. \$ 300.00
Amount:	\$309,186.00
Departments:	Street Department & Solid Waste Management
Funds available:	508006-29203-04200401-PMB0005003 (Street)
	508006-40415-34340200-PMB0005003 (Solid Waste Mgt)
Funding source:	FY2004 General Obligation Bonds (Street)-
	Capital Acquisition
	FY2004 Solid Waste Department Revenue Bonds-
	Capital Acquisition
Total award:	\$309,186.00
District (s):	All

The Fleet Services, Street, Solid Waste Management, and Purchasing Departments recommend award as indicated to the lowest responsive offer meeting specifications, from responsible parties.

This is a fixed-price, single (one-time) purchase, to purchase of three 25-Yard Roll Off Trucks. One truck will be for the Street Department and two trucks for Solid Waste Management Department. There are options to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the options are exercised within sixty (60) days, ninety (90) days, and one hundred eighty (180) days from the date of award of the contract. No prompt payment discount is offered.

It is requested that the Mayor and Staff be authorized to execute budget transfers for this purchase, as necessary.

Richarda Duffy Momsen, City Clerk

FUNCTIONALLY EQUIVALENT ITEM(S) WHICH MEETS OR EXCEEDS THE SPECIFICATIONS MUST FURNISH, WITH HIS BID, DESCRIPTIVE LITERATURE CONTAINING SUFFICIENT INFORMATION TO DETERMINE PRODUCT COMPLIANCE.

Please list, on a separate attachment, any dealer options that are available to the City, though not specifically listed in this bid.

**IDENTIFICATION OF LOCAL (GREATER EL PASO AREA) PARTS AND SERVICE FACILITY:**

Name of Firm: Southwest Sterling Inc  
Address: 10901 Gateway West, El Paso TX  
Contact Person: Barry Wanner Phone: 599-9530 Fax: 591-6261

**OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS**

**PLEASE CHECK APPROPRIATE BOX**

**NOTE: NOT AN AWARD FACTOR**

The City at its sole discretion, may exercise any option to purchase an additional quantity of items, by giving the Contractor written notice within the time period noted on the selected options.

Bidder offers the City the option of purchasing one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within:

- A. Sixty [60] days from date of award of the contract. YES ☒ NO ☐  
B. Ninety [90] days from date of award of the contract. YES ☐ NO ☐  
C. One-hundred and eighty [180] days from date of award of the contract. YES ☐ NO ☐  
D. NO OPTION OFFERED ☐

**PROMPT PAYMENT:**

Unless a prompt payment discount is offered and accepted by the City of El Paso, payments will be made to the Contractor within thirty (30) days following acceptance of goods or services, or receipt of a properly prepared invoice by the City Department identified in the Invoice Instructions set forth on the Purchase Order, whichever is later. Any discount for prompt payment will be calculated from the day goods or services are accepted or when a properly prepared invoice is received. Payments will be considered to have been made on the date of mailing (postmark) of the payment check or, for an electronic funds transfer, the specified payment date. Invoices to be submitted in single copy.

PAYMENT TERMS: Please mark appropriate block.

\_\_\_\_ % - 10 Days ☐

\_\_\_\_ % - 20 Days ☐

\_\_\_\_ % - 30 Days ☐

Net - 30 Days ☒



Fleet Services Department

bid 2004-194		Border	Rush	Southwest	Southwest
	QTY	International	Peterbilt	Sterling	Kenworth
Truck	3	\$104,118.00	\$113,896.00	\$100,832.00	\$108,341.00
Compression Brake	3	\$2,212.00	\$3,010.00	\$2,130.00	\$2,397.00
Air ride	0	\$1,650.00	\$0.00	\$0.00	\$0.00
3yr xmsn	0	\$759.00	\$627.00	\$700.00	\$700.00
4yr xmsn	0	\$1,541.00	\$1,273.00	\$1,300.00	\$1,300.00
5 yr xmsn	0	\$2,300.00	\$1,900.00	\$200.00	\$2,000.00
3yr eng	0	\$800.00	\$800.00	\$0.00	\$1,100.00
4yr eng	0	\$1,000.00	\$1,000.00	\$0.00	\$1,600.00
5yr eng	3	\$1,300.00	\$1,300.00	\$0.00	\$2,125.00
Aluminum wheels	0	\$0.00	\$945.00	\$3,260.00	\$3,790.00
CD player	3	\$232.00	\$595.00	\$100.00	\$240.00
<b>Grand Total</b>		<b>\$323,586</b>	<b>\$356,403</b>	<b>\$309,186</b>	<b>\$339,309</b>

# CITY OF EL PASO BID TABULATION

BID ITEM: 25-YARD ROLL OFF TRUCK					BID # 2004-194						
BID DATE: JULY 7, 2004					DEPARTMENT: SOLID WASTE MANAGEMENT & STREET						
			BORDER INTERNATIONAL TRUCKS EL PASO, TX		RUSH TRUCK CENTER OF EL PASO EL PASO, TX		SOUTHWEST STERLING, INC. EL PASO, TX		TEXAS KENWORTH CO. dba MHC KENWORTH-STERLING EL PASO, TX		
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1.	3 EACH	25-YARD ROLL OFF TRUCK AS SPECIFIED	\$104,118.00	\$312,354.00	\$113,896.00	\$341,688.00	\$100,832.00	\$302,496.00	\$108,341.00	\$325,023.00	
MANUFACTURER			2005 INTERNATIONAL MODEL 7600				2005 STERLING LT 9500		KENWORTH T-800		
MODEL NUMBER			SBA 6X4 W.G.H. MANUFACTURING MODEL 1500 ROLL-OFF HOIST				GALBREATH U5-OR-174		GALBREATH U5-OR-174		
OPTIONAL ITEMS (SUBJECT TO AVAILABILITY OF FUNDS)											
O-1 ENGINE COMPRESSION BRAKE			\$2,212.00		\$3,010.00		\$2,130.00		\$2,397.00		
O-2 AIR RIDE SUSPENSION			\$1,650.00		NOT AVAILABLE		\$0.00		N/A		
O-3 THREE (3) YEAR EXTENDED WARRANTY ON TRANSMISSION			\$759.00		\$627.00		\$700.00		\$700.00		
O-4 FOUR (4) YEAR EXTENDED WARRANTY ON TRANSMISSION			\$1,541.00		\$1,273.00		\$1,300.00		\$1,300.00		
O-5 FIVE (5) YEAR EXTENDED WARRANTY ON TRANSMISSION			\$2,300.00		\$1,900.00		\$200.00		\$2,000.00		
O-6 THREE (3) YEAR EXTENDED WARRANTY ON ENGINE			\$800.00		\$800.00		N/C		\$1,100.00		
O-7 FOUR (4) YEAR EXTENDED WARRANTY ON ENGINE			\$1,000.00		\$1,000.00		N/C		\$1,600.00		
O-8 FIVE (5) YEAR EXTENDED WARRANTY ON ENGINE			\$1,300.00		\$1,300.00		N/C		\$2,125.00		
O-9 ALUMINUM WHEELS			INC		\$945.00		\$3,260.00		\$3,790.00		
O-10 CD PLAYER			\$232.00		\$595.00		\$100.00		\$240.00		

APPROVED BY: 

DATE: 7-9-04

2004-194 25-YARD ROLL OFF TRUCK - SOLID WASTE MANAGEMENT AND STREET DEPARTMENTS

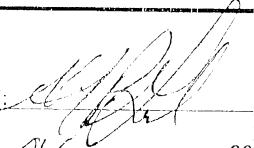
# CITY OF EL PASO BID TABULATION

**BID ITEM: 25-YARD ROLL OFF TRUCK**  
**BID DATE: JULY 7, 2004**

**BID # 2004-194**

**DEPARTMENT: SOLID WASTE MANAGEMENT & STREET**

	BORDER INTERNATIONAL TRUCKS EL PASO, TX	RUSH TRUCK CENTER OF EL PASO EL PASO, TX	SOUTHWEST STERLING, INC. EL PASO, TX	TEXAS KENWORTH CO. dba MHC KENWORTH-STERLING EL PASO, TX
THE CITY AT IS SOLE DISCRETION MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.				
BIDDER OFFERS THE CITY THE OPTION OF PURCHASING ONE HUNDRED PERCENT (100%) OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:				
A. SIXTY (60) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
B. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
C. ONE HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>	YES <input type="checkbox"/> NO <input type="checkbox"/>
D. NO OPTION OFFERED.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>120 CONSECUTIVE DAYS</b>	<b>180 CONSECUTIVE DAYS</b>	<b>180 OR LESS CONSECUTIVE DAYS</b>	<b>NONE STATED</b>
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF BID.				
<b>BIDS SOLICITED: 27</b> <b>BIDS RECEIVED: 4</b> <b>BIDS LOCAL: 14</b> <b>NO BID: 2</b>				

APPROVED BY: 

DATE: 7-9-04

2004-194 25-YARD ROLL OFF TRUCK - SOLID WASTE MANAGEMENT AND STREET DEPARTMENTS

FABCO INDUSTRIES INC  
BOX 1551  
ODESSA TX 79760

RICK KENLY  
CASA FORD  
5815 MONTANA AVENUE  
EL PASO TX 79925

WES BENSON *PTB \**  
RUDOLPH AUTOMOTIVE GROUP  
3003 NORTH MESA STREET  
EL PASO TX 79902 *let new address*

ASMAR TRUCK EQUIPMENT  
7713 ALAMEDA AVE  
EL PASO TX 79915

MHC KENWORTH/STERLING  
10901 GATEWAY WEST BLVD  
EL PASO TX 79935

BRIDGEPORT REFUSE TRUCKS  
PO BOX 271  
BRIDGEPORT TX 76426

TRUCK ENTERPRISES  
13675 GATEWAY WEST  
EL PASO, TX 79926

RUSH TRUCK CENTERS  
12253 GATEWAY WEST  
EL PASO, TX 79936

PRO-TAINER  
PO BOX 427  
ALEXANDRIA MN 56308 *No Bid*

SOLID WASTE EQUIPMENT CO  
7630 "L" STREET  
OMAHA NE 68127

SOUTHWEST TRUCK SALES  
10901 GATEWAY WEST BLVD  
EL PASO TX 79935

ST JOHNS TRUCK SALES  
8435 NORTH CRAWFORD STREET  
PORTLAND OR 97203

DALLAS PETERBILT  
515 N. LOOP 12  
IRVING, TX 75061

EL PASO FREIGHTLINER  
1367 HORIZON BLVD  
EL PASO TX 79928-4835

WASTE SYSTEMS EQUIPMENT-  
PO BOX 55801  
HOUSTON TX 77251

BORDER INTERNATIONAL TRUCKS  
12283 ROJAS DR  
EL PASO TX 79936

SOUTHWEST TRUCK SALES  
10901 GATEWAY WEST BLVD  
EL PASO TX 79935

G.O.T. SUPPLY  
ATTN: GEORGE MORA  
4210 DURAZNO AVENUE  
EL PASO, TEXAS 79905

EPAC  
ATTN: SAL SANTANA  
6505 ANGORA LOOP SO.  
EL PASO, TEXAS 79934

PRECISION HYDRAULIC  
ATTN: ROGER RUPE  
TECHNOLOGY INC.  
357 SOUTH FM 1936  
ODESSA, TEXAS 79763

EL PASO DISPOSAL  
ATTN: JACK WHEATLEY  
5539 EL PASO DRIVE  
EL PASO, TX 79905

INDUSTRIAL DISPOSAL SUPPLY  
901 22<sup>ND</sup> STREET  
PLANO, TEXAS 75074  
ATTN: STEVE TONLINSON *No Bid*

ATTN: RUBEN ROSENBRANS  
WESTSIDE TRUCKS  
520 VINTON ROAD  
VINTON, TX 79821

ATTN: ROBERT HILL  
UTEC  
P. O. BOX 9  
HEWITT, TX 76643

RUDOLPH AUTOMOTIVE CORP.  
5625 S. DESERT BLVD.  
EL PASO, TX 79932-1158 \*

WASTES SYSTEMS  
ATTN: GREG EASTLAND  
P O BOX 40878  
HOUSTON, TX 77240

*or*  
*821 Enterprise*  
*Hewitt, TX 76643*

ATTN: DENNIS BROOKS  
VOLVO TRUCKS OF WACO  
247 SUN VALLEY ROAD  
ROBINSON, TX 76706

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901